

team



**UNION MASONRY CRAFTWORKERS
CONTRACTORS & CONSULTANTS**

SATURDAY 03.23.19 **CONTRACTOR DEVELOPMENT PROGRAM**

The International Masonry Institute invites you to our Contractor Development Program to be held on Saturday March 23, 2019 in Livermore CA. Presented by IMI staff, this program gives contractors an insight of the necessary skills and knowledge needed to successfully run a start-up company. Topics such as finance, insurance, HR, software, estimating, management, and company types will be covered. Located at The Northern CA Tile Industry Joint Apprenticeship Training Committee Local 3 Training Center, this free program is open to all BAC members.

LOCATION:

**B.A.C. LOCAL 3
TILE TRAINING
CENTER**

600 PINNACLE PLACE.
LIVERMORE, CA 94550

TIME:

8 A.M. – 4:00 P.M.

COST:

FREE

**BREAKFAST &
LUNCH IS
INCLUDED**

TO REGISTER:

FOLLOW THIS LINK:

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information, please email
Craig Horton at
chorton@imiweb.org

Tom Elliott
telliott@imiweb.org



International Masonry Institute

CONTRACTOR DEVELOPMENT PROGRAM

Have you ever thought about becoming a contractor but were unsure what it takes to make that happen or are you a small contractor who would like to grow your business?

The International Masonry Institute (IMI) is an alliance of the Bricklayer and Allied Craftworkers AND the contractors who employ those craftworkers. With an anticipated and welcomed growth in our membership we must also address the need for contractors to employ these new craftworkers. As part of our Contractor College curriculum, the IMI has recently implemented a Contractor Development course for individuals who are considering starting a company or who may already have a small company and would like to expand their possibilities. On March 23, 2019 we will host a course at the Masonry Development Center in Tracy CA or at our Tile Training Center in Livermore CA. Once the location is confirmed we will update accordingly.

This program provides a continuing, coordinated curriculum of specialized courses to help trowel-related contractors develop the skills they need to improve their business practices regardless of the size, volume or the type of work they are engaged in. Some of the topics that will be covered are:

- Where do I start?
- Do I have enough capital?
- When can I expect to get paid?
- Workers comp/bonding requirements
- Union/Benefit requirements
- Do I understand my market?
- Estimating projects/software available
- What industry resources are available for me to use?
- Contracts/Specifications/Plans

This will be a full one-day course and taught by IMI Directors who have experience as business owners and who will be able to share with you the do's and don'ts associated with owning a company and some of the challenges you might face. Union officials will also be on hand to speak to you about the requirements of being a signatory contractor, the process of submitting benefits for your employees and how the union may be able to help you with securing projects. This course is open to any BAC Craftworker in any of the BAC trades.

In Closing: If you would like more information on the IMI Contractor Development course or any other of the training opportunities that are available to you, please contact either Craig Horton at chorton@imiweb.org 415-205-9760 or Tom Elliot at telliott@imiweb.org or 440.986.2260